(a California Not-for-Profit Corporation)

**Financial Statements** 

For the Years Ended June 30, 2022 and 2021

Together with Independent Auditors' Report

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175 Concourse Blvd, Suite A Santa Rosa, CA 95403 t: (707) 577-8806 f: (707) 577-1417 www.dbmcpa.com

### Independent Auditors' Report

To the Board of Directors of Santa Rosa Symphony Association Santa Rosa, California

#### **Opinion**

We have audited the financial statements of Santa Rosa Symphony Association, which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Santa Rosa Symphony Association as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Santa Rosa Symphony Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Santa Rosa Symphony Association's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Santa Rosa Symphony Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Santa Rosa Symphony Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Dillwood Burkel + Millar, LLP

Santa Rosa, California November 14, 2022

# Santa Rosa Symphony Association Statements of Financial Position

# As of June 30, 2022 and 2021

	2022			2021			
	Operations	Endowment	Total	Operations	Endowment	Total	
Assets							
Current assets							
Cash and cash equivalents	\$ 4,109,840	\$ 50,711	\$ 4,160,551	\$ 3,389,948	\$ 232,914	\$ 3,622,862	
Restricted cash and cash equivalents	541,877	-	541,877	-	-	-	
Pledges receivable, net	747,500	-	747,500	721,997	-	721,997	
Due to (from) endowment	(55,314)	55,314	-	8,454	(8,454)	-	
Other receivables	21,953	-	21,953	30,489	-	30,489	
Prepaid expenses	101,618		101,618	105,729		105,729	
Total current assets	5,467,474	106,025	5,573,499	4,256,617	224,460	4,481,077	
Equipment and improvements, net	10,688	-	10,688	17,323	-	17,323	
Investments	-	16,340,646	16,340,646	499,976	17,375,596	17,875,572	
Noncurrent pledges receivable, net	170,000	-	170,000	76,750	-	76,750	
Leasehold interest	720,000	-	720,000	768,000	-	768,000	
Split-interest agreements	186,795		186,795	222,609		222,609	
Total assets	\$ 6,554,957	\$ 16,446,671	\$ 23,001,628	\$ 5,841,275	\$ 17,600,056	\$ 23,441,331	

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# Santa Rosa Symphony Association Statements of Financial Position

As of June 30, 2022 and 2021

continued from previous page

		2022		2021				
	Operations	Endowment	Total	Operations	Endowment	Total		
Liabilities and net assets								
<b>Current liabilities</b>								
Accounts payable and								
accrued expenses	\$ 290,100	\$-	\$ 290,100	\$ 123,998	\$-	\$ 123,998		
Forgivable loan	-	-	-	466,259	-	466,259		
Deferred revenue	825,103		825,103	246,215		246,215		
Total current liabilities	1,115,203	-	1,115,203	836,472	-	836,472		
Net assets								
Net assets without donor restrictions								
Undesignated	2,568,582	3,639,443	6,208,025	2,236,266	5,141,689	7,377,955		
Board designated	500,000	5,499,495	5,999,495	500,000	4,863,642	5,363,642		
-	3,068,582	9,138,938	12,207,520	2,736,266	10,005,331	12,741,597		
Net assets with donor restrictions								
With temporary restrictions	2,371,172	815,915	3,187,087	2,268,537	1,233,208	3,501,745		
With permanent restrictions	-	6,491,818	6,491,818	-	6,361,517	6,361,517		
-	2,371,172	7,307,733	9,678,905	2,268,537	7,594,725	9,863,262		
Total net assets	5,439,754	16,446,671	21,886,425	5,004,803	17,600,056	22,604,859		
Liabilities and net assets	\$ 6,554,957	\$ 16,446,671	\$ 23,001,628	\$ 5,841,275	\$ 17,600,056	\$ 23,441,331		

# Santa Rosa Symphony Association Statement of Activities and Changes in Net Assets

		thout estrictions	W Donor Re		
	Operations	Endowment	Operations	Endowment	Total
Revenues, gains and other support					
Ticket sales	\$ 1,002,401	\$-	\$-	\$-	\$ 1,002,401
Education revenue	428,570	-	-	-	428,570
Concert performance fees	387,259	-	-	-	387,259
Advertising and other	105,914	-	-	-	105,914
Investment income:					
Interest and dividends, net of fees	6,707	258,645	-	65,016	330,368
Net realized and unrealized losses	(2,444)	(1,600,464)	-	(402,309)	(2,005,217)
Special events, net	3,721	-	-	-	3,721
Foundation grants	98,750	-	245,000	-	343,750
Government grants	1,298,614		5,000		1,303,614
Contributions	1,059,095	135,853	1,044,776	130,301	2,370,025
Net assets released from restrictions	1,192,141	-	(1,192,141)	-	-
Endowment draw utilized for operations	224,637	(144,637)	-	(80,000)	-
Total revenues, gains and other support	5,805,365	(1,350,603)	102,635	(286,992)	4,270,405
Expenses					
Artistic services	3,142,638	-	-	-	3,142,638
Education services	976,866	-	-	-	976,866
General and administrative	538,109	4,377	-	-	542,486
Development and fundraising	315,436	11,413	-		326,849
Total expenses	4,973,049	15,790			4,988,839
Changes in net assets	832,316	(1,366,393)	102,635	(286,992)	(718,434)
Transfer to endowment	(500,000)	500,000	-	-	-
Net assets at beginning of year	2,736,266	10,005,331	2,268,537	7,594,725	22,604,859
Net assets at end of year	\$ 3,068,582	\$ 9,138,938	\$ 2,371,172	\$ 7,307,733	\$ 21,886,425

# Santa Rosa Symphony Association Statement of Activities and Changes in Net Assets

	Without Donor Restrictions			With Donor Restrictions						
	Operat	tions	Endo	owment	Op	erations	En	<u>dowment</u>		Total
Revenues, gains and other support										
Ticket sales	\$ 77	76,869	\$	-	\$	-	\$	-	\$	776,869
Education revenue	10	)7,532		-		-		-		107,532
Advertising and other	e	51,753		-		-		-		61,753
Investment income:										
Interest and dividends, net of fees		5,138		184,575		-		65,664		255,377
Net realized and unrealized gains (losses)		(1,152)	2	,759,252		-		781,632		3,539,732
Special events, net	1	19,817		-		-		-		19,817
Foundation grants	17	73,600		-		113,100		-		286,700
Government grants	53	31,667		-		20,000		-		551,667
Contributions	75	58,010		136,847		726,146		9,222		1,630,225
Net assets released from restrictions	1,39	96,876		-	(	1,396,876)		-		-
Endowment draw utilized for operations	20	)9,923		(129,923)				(80,000)		-
Total revenues, gains and other support	4,04	10,033	2	,950,751		(537,630)		776,518		7,229,672
Expenses										
Artistic services	1,95	53,663		-		-		-		1,953,663
Education services	52	25,795		-		-		-		525,795
General and administrative	48	39,857		4,127		-		-		493,984
Development and fundraising	24	13,463	_	2,022		-	_	-	_	245,485
Total expenses	3,21	12,778		6,149		-		-		3,218,927
Changes in net assets	82	27,255	2	,944,602		(537,630)		776,518		4,010,745
Net assets at beginning of year		)9,011		,060,729		2,806,167		6,818,207		18,594,114
Net assets at end of year	\$ 2,73	36,266	\$ 10	,005,331	\$	2,268,537	\$	7,594,725	\$	22,604,859

# Santa Rosa Symphony Association Statement of Functional Expenses

		Program Services			Support Services			
	Artistic Services	Education Services	Total	General and Administrative	Development and Fundraising	Total		
Personnel Salaries and wages Employee benefits Payroll taxes	\$ 1,928,796 228,718 118,657 2,276,171	\$ 409,890 39,452 28,070 477,412	\$ 2,338,686 268,170 <u>146,727</u> 2,753,583	\$ 351,321 72,082 21,266 444,669	\$ 170,744 31,698 12,569 215,011	\$ 2,860,751 371,950 180,562 3,413,263		
	2,270,171	777,712	2,733,303	111,007	213,011	5,415,205		
Operating Production costs Facility costs Professional/consultant fees Marketing costs Business/donor cultivation Bank charges, taxes and licenses Other Financial aid Supplies Insurance	320,593 171,941 7,630 249,694 - 49,658 34,634 - 22,608 8,745	38,317 108,392 276,346 3,667 - 14,188 37 41,751 5,802 4,372	358,910 280,333 283,976 253,361 - - 63,846 34,671 41,751 28,410 13,117	- 19,889 39,256 - 12,065 1,065 9,050 - 1,275 3,468 ( 75 (	- 28,676 1,272 5,392 67,170 7,094 - - 1,330 904	358,910 328,898 324,504 258,753 79,235 72,005 43,721 41,751 31,015 17,489		
Information technology Professional development	50		50	6,756 2,270		6,756 2,320		
	865,553	492,872	1,358,425	95,094	111,838	1,565,357		
Depreciation	914	6,582	7,496	2,723		10,219		
Total expenses	\$ 3,142,638	\$ 976,866	\$ 4,119,504	\$ 542,486	\$ 326,849	\$ 4,988,839		

# Santa Rosa Symphony Association Statement of Functional Expenses

	Program Services			Support		
	Artistic Services	Education Services	Total	General and Administrative	Development and Fundraising	Total
Personnel Salaries and wages Payroll taxes Employee benefits	\$ 1,059,732 69,190 244,057	\$ 323,400 18,205 59,842	\$ 1,383,132 87,395 303,899	\$ 324,948 20,791 62,912	\$ 163,312 11,441 32,072	\$ 1,871,392 119,627 398,883
	1,372,979	401,447	1,774,426	408,651	206,825	2,389,902
Operating						
Facility costs	151,977	65,696	217,673	18,021	26,229	261,923
Marketing costs	240,228	3,666	243,894	-	1,476	245,370
Production costs	158,258	10,798	169,056	-	-	169,056
Professional/consultant fees	5,092	1,757	6,849	37,438	849	45,136
Insurance	8,711	4,355	13,066	3,484	871	17,421
Bank charges, taxes and licenses	10,433	2,981	13,414	760	1,492	15,666
Information technology	-	-	-	13,569	-	13,569
Business/donor cultivation	-	-	-	5,265	6,524	11,789
Financial aid	-	9,304	9,304	-	-	9,304
Supplies	4,704	1,915	6,619	593	593	7,805
Other	105	-	105	5,589	-	5,694
Professional development	215	335	550	295	145	990
	579,723	100,807	680,530	85,014	38,179	803,723
Depreciation	961	23,541	24,502	319	481	25,302
Total expenses	\$ 1,953,663	\$ 525,795	\$ 2,479,458	\$ 493,984	\$ 245,485	\$ 3,218,927

# Santa Rosa Symphony Association Statements of Cash Flows

# For the Years Ended June 30, 2022 and 2021

\$ (718,434)	e) in ca alents \$	4,010,745
\$ (718,434)		
	\$	
	Ψ	4 0 10 745
		4,010,745
50 210		73,302
		18,157
		(3,539,732)
		(85,787)
		-
		-
(466,259)		(480,167)
		(19,075)
(118,753)		260,545
4,111		332,855
166,102		(26,775)
578,888		(718,671)
1,480,850		(174,603)
2 133 859		2,019,893
		(3,329,945)
		(0,020,010)
(4,984)		(27,199)
(401,284)		(1,337,251)
		466.250
		466,259
-		466,259
1.079.566		(1,045,595)
3,622,862		4,668,457
\$ 4,702,428	\$	3,622,862
\$ 4,160,551	\$	3,622,862
541,877		-
\$ 4,702,428	\$	3,622,862
	166,102   578,888   1,480,850   2,133,859   (2,531,959)   1,800   (4,984)   (401,284)   -   1,079,566   3,622,862   \$ 4,702,428   \$ 4,160,551   541,877	35,814   2,005,217   (73,564)   1,373   (400)   (466,259)   8,536   (118,753)   4,111   166,102   578,888   1,480,850   2,133,859   (2,531,959)   1,800   (401,284)   (401,284)   1,079,566   3,622,862   \$   4,702,428   \$   4,160,551   \$   4,160,551

See accompanying Notes to Financial Statements

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 1. Nature of Activities

Santa Rosa Symphony Association (the "Association") is a California not-for-profit corporation. The Association's mission is to inspire and engage the residents of Sonoma County and its environs with the finest musical performances and educational programs while maintaining its core values of organizational strength, innovative programming, fiscal responsibility and community service.

#### Note 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

*Without donor restrictions* –Revenues without donor restrictions include unconditional promises to give by donors without any use or time restrictions. Investment earnings are recorded as unrestricted net assets for certain temporarily restricted funds and for certain endowment funds in accordance with donor stipulations. Net assets without donor restrictions are available for all operations conducted by the Association.

*With donor restrictions* – Revenues include unconditional promises to give by donors that specify a specific use or the occurrence of a certain future event. When a restriction is met, net assets with donor restriction are reclassified to unrestricted net assets and reported in the Statement of Activities and Changes in Net Assets as net assets released from restrictions. Revenues with donor restriction also include unconditional promises to give by donors that specify that the assets donated be maintained to provide a permanent source of income. If the donor does not restrict the allowed use of the income, the Association may determine the income's availability to the Association's operations.

In order to ensure observance of limitations and restrictions placed on the use of resources available to the Association, the accompanying financial statements are presented in separate funds for operation and endowment. The restrictions on such funds are consistent with the classifications described above.

#### Cash and Cash Equivalents

The Association considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents, except when a restriction is imposed, which limits the investment's use to long-term. Cash is held in demand accounts at banks, and cash balances may exceed the federally insured amounts during the year. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents. Cash and cash equivalents include only funds that are not restricted by the donor.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 2. Summary of Significant Accounting Policies, continued

#### Cash and Cash Equivalents, continued

As of June 30, 2022, the Association held cash and cash equivalents with donor imposed purpose or time restrictions. Such restricted cash and cash equivalents are reported separately on the Statements of Financial Position. There was no restricted cash as of June 30, 2021.

#### **Investments**

Investments, which may include equity securities, government securities, mutual funds and alternative investments, are carried at fair value. Unrealized gains and losses are included in the Statement of Activities and Changes in Net Assets. Investment earnings that have been restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the earnings are recognized.

#### Fair Value Measurements

Fair value of an investment is the amount that would be received if the investment was sold in an orderly transaction between market participants at the measurement date. Market price observability is impacted by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. Investments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1: Valuation based on quoted market prices in active markets for identical assets or liabilities that the Association has the ability to access.
- Level 2: Valuation based on pricing inputs that are other than quoted prices in active markets which are either directly or indirectly observable.
- Level 3: Valuation derived from other valuation methodologies, including pricing models, discounted cash flow models, and similar techniques.

The categorization of an investment within the hierarchy is based on the pricing transparency of the investment and does not necessarily correspond to the Association's perceived risk of that investment.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 2. Summary of Significant Accounting Policies, continued

#### Pledges Receivable

Verifiable pledges for contributions are recorded as pledges receivable. Pledges that are expected to be collected within one year are recorded at net realizable value, and reported as current pledges receivable. Pledges that are expected to be collected in future years are recorded at the present value of their estimated future cash flows, and reported as noncurrent pledges receivable. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the pledges are made. Amortization of the discount is included in contribution revenue. The Association uses the allowance method to reserve for uncollectable accounts. Management periodically evaluates the allowance.

#### Endowment Funds

The State of California adopted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). The board of directors has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment, and (c) additions to the permanent endowment in accordance with donor directions. The remaining portion of donorrestricted endowment funds that are not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA.

*Spending policy* – In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Association and the endowment funds
- 3) General economic conditions
- 4) The possible effects of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Association
- 7) The investment policies of the Association

The Association's endowment spending policy is designed so that earnings from donorrestricted funds available for distribution are calculated proportionately among the various donor-restricted funds based on the total annual net return. The principal of the endowment fund may only be used if the survival of the Association is at stake as determined by a unanimous vote of the executive committee of the board and a twothirds majority vote of the board.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 2. Summary of Significant Accounting Policies, continued

#### Endowment Funds, continued

*Investment policy* – The Association's investment policy for endowment funds is designed to preserve principal while earning returns relative to the overall market consistent with a prudent level of risk.

*Funds with deficiencies* – From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Association to retain as a fund of perpetual duration. Net unrealized losses on permanently restricted endowment funds are classified as a reduction to unrestricted net assets until such time as the fair value equals or exceeds book value.

#### **Equipment and Improvements**

Equipment and improvements are stated at cost. Depreciation is computed principally on the straight-line method over useful lives ranging from three to ten years. Donated property is recorded at the estimated fair value at the date of receipt. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted. It is the Association's policy to capitalize property and equipment over \$1,000.

#### **Revenue Recognition and Deferred Revenue**

Sales of concert event tickets are recorded as revenue in the period in which the events occur. Education revenue is recognized over the period covered by the tuition payments. Deferred revenue represents revenues from ticket sales for future events and tuitions paid for future education programs which are deferred and recognized in the period to which they relate.

#### **Contributions**

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. The Association reports gifts and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Changes in Net Assets as net assets released from restriction. Temporarily restricted contributions whose donor-imposed restrictions are fulfilled or expire within the same reporting period are reported as unrestricted contributions.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 2. Summary of Significant Accounting Policies, continued

#### Contributions, continued

Donated materials and equipment are reflected as contributions in the accompanying statements at their estimated fair value at date of receipt. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the year received. Many individuals volunteer their time and perform a variety of tasks that assist the Association at programming events and fundraising activities; however, these donated services are not reflected in the financial statements as the services do not require specialized skills.

#### Concert Production Costs

Concert production costs are those expenses that are specifically allocable to a symphony production. There has been no allocation of fixed expenses to production costs.

#### Marketing Costs

The Association promotes its concerts to the public. General marketing costs are expensed when incurred. The costs of direct-response marketing associated with specific performances are capitalized when initially incurred, and expensed when the related revenues are recognized. Marketing costs amounted to \$258,753 and \$245,370 for the years ended June 30, 2022 and 2021, respectively.

#### Income Taxes

The Association is a not-for-profit organization and is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and California Revenue and Taxation Code Section 23701(d). However, the Association is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purposes for which it was granted exemption, commonly referred to as unrelated business income.

The Association determines whether its tax positions are "more-likely-than-not" to be sustained upon examination by the applicable taxing authority based on the technical merits of the positions. As of June 30, 2022, the Association has reviewed its tax positions and has concluded no reserve for uncertain tax positions is required. The Association's exempt organization information returns are subject to review through three years after the date of filing for federal and four years after the date of filing for California.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### **Note 2.** Summary of Significant Accounting Policies, continued

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions based on management's knowledge and experience. Those estimates affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenue, support and expenses. The use of management's estimates primarily relate to the collectability of pledges and other receivables, and depreciable lives of property, equipment and improvements. Actual results could differ from those estimates.

#### Functional Expense Allocation

The cost of providing various programs and activities has been summarized on a functional basis in the Statements of Activities and Changes in Net Assets. Directly identifiable expenses are charged to programs and support services. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Association.

#### Accounting Pronouncements Adopted

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) No. 2020-07, *Not-for-Profit Entities (Topic 958), Presentation and Disclosures by Not-for Profit Entities for Contributed Nonfinancial Assets* ("ASU 2020-07"), to improve financial reporting by providing new presentation and disclosure requirement about contributed nonfinancial assets for not-for-profit entities, including additional disclosure requirements for recognized contributed services. The Association adopted this pronouncement effective July 1, 2021. There was no change to previously stated net assets upon adoption of this pronouncement.

#### Pronouncements Effective in the Future

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) ("ASU 2016-02"), to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The adoption of ASU 2016-02 is effective for the Association beginning July 1, 2022. Management is currently evaluating the impact of the provisions of ASU 2016-02 on the financial statements.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 3. Liquidity and Availability of Financial Assets

The following reflects the Association's financial assets, reduced by amounts not available for general use because of contractual, donor imposed or board designated restrictions within one year of the balance sheet date, as of June 30,

	2022	2021
Cash and cash equivalents	\$ 4,702,428	\$ 3,622,862
Investments	16,340,646	17,875,572
Pledges without donor restrictions	5,000	23,897
Other receivables	21,953	30,489
Total financial assets, at year end	21,070,027	21,552,820
Less those unavailable for general expenditures within one year, due to:		
Restricted cash and cash equivalents	(541,877)	-
Investments	-	(493,078)
Board designated operating reserve	(500,000)	(500,000)
Endowment net assets	(16,446,671)	(17,600,056)
Financial assets available to meet cash needs for		
general expenditures within one year	\$ 3,581,479	\$ 2,959,686

As part of the Association's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Association has adopted an Operating Reserves policy to ensure the stability of the mission, programs, employment, and ongoing operations of the Association. The Operating Reserve is intended to provide an internal source of funds for situations such as a sudden increase in expenses, one-time unbudgeted expenses, unanticipated loss in funding, or uninsured losses. The target minimum Operating Reserve Fund is approximately 10% of annual operating expenses, or about two months of average operating costs. The Operating Reserve Fund is recorded in the financial records as Board-Designated Operating Reserve and is funded and available in cash or cash equivalent funds. The Board Designated Operating Reserve had a balance in the amount of \$500,000 as of June 30, 2022 and 2021.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 4. Marketable Securities

Investments stated at fair value, as of June 30 include:

	20	22	2021			
	Fair Market Cost Value		Cost	Fair Market Value		
Equity securities Mutual funds Alternative investments	\$ 6,538,602 3,703,644 3,524,416	\$ 8,489,128 3,413,066 4,438,452	\$ 6,135,240 4,531,076 2,631,664	\$ 10,203,973 4,601,365 3,070,234		
	\$ 13,766,662	\$ 16,340,646	\$ 13,297,980	\$ 17,875,572		

Investment returns are comprised of the following for the years ended June 30:

	2022	2021
Dividends and interest, net of fees Net realized gains Net unrealized gains (losses)	\$ 330,368 31,994 (2,037,211)	\$ 255,377 322,917 3,216,815
	\$ 1,674,849	\$ 3,795,109

Dividend and interest income earned is reported net of investment management fees of \$75,901 and \$64,190 for the years ended June 30, 2022 and 2021, respectively.

As described above, the Association invests in various investment securities. Investment securities are exposed to interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, and such changes could materially affect the fair value of the investment balance.

#### Note 5. Fair Value Measurement

The following table presents the Association's financial assets that are measured at fair value on a recurring basis as of June 30, 2022:

	Level 1		Level 2		 Total
Assets:					
Equity securities	\$	8,489,128	\$	-	\$ 8,489,128
Mutual funds		3,413,066		-	3,413,066
Ownership in split-interest agreements		-		186,795	186,795
Alternative investments		-		4,438,452	4,438,452

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 5. Fair Value Measurement, continued

The following table presents the Association's financial assets that are measured at fair value on a recurring basis as of June 30, 2021:

	Level 1	Level 2	Total
Assets:			
Equity securities	\$ 10,203,973	\$ -	\$ 10,203,973
Mutual funds	4,601,365	-	4,601,365
Ownership in split-interest agreements	-	222,609	222,609
Alternative investments	-	3,070,234	3,070,234

The value of most of the alternative investments is determined based on quotes in active markets on a monthly basis. For more illiquid securities that are not traded as actively, the value is determined by a third-party administrator on a monthly basis based on pricing inputs that are either directly or indirectly observable. The alternative investments have tiered liquidity ranges from monthly with written notice 10 days in advance, to no liquidity available with payouts of income and distributions over time.

#### Note 6. Pledges Receivable

Pledges receivable consist of the following as of June 30:

	2022	2021
Without donor restriction With donor restriction	\$	\$    23,897 784,850
Pledges receivable before allowance for uncollectable accounts Less: allowance	927,500	808,747
for uncollectable accounts	(10,000)	(10,000)
Net pledges receivable	\$ 917,500	\$ 798,747

Pledges receivable as of June 30, 2022 are expected to be collected as follows in the years ending June 30:

2023 2024 2025	\$ 757,500 95,000 75,000
	\$ 927,500

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 7. Split-interest Agreements

Split-interest agreements consist of the following as of June 30:

	 2022	 2021
Pooled income investments Remainder trust receivable	\$ 45,245 141,550	\$ 58,287 164,322
	\$ 186,795	\$ 222,609

The pooled income fund was originally established by the Association and is currently managed by an outside trustee. Donor contributions to the pooled income fund are irrevocable. Donors are assigned a specific number of units based on the proportion of their contribution's fair market value to the total fair market value of the fund. Donors receive the dividends and interest earned on those units. The contributed assets are invested in the fund until the donor's death, at which time the assets revert to the Association.

#### Pooled Income Investments

The recorded amount of the pooled income fund reflects the fair value of the pooled income investments, net of the present value of the estimated future payments based upon the donors' life expectancies. Pooled income investments consist primarily of fixed income funds.

#### Remainder Trust Receivable

The receivable consists of a remainder trust administered by an outside trustee who makes distributions totaling 7% of the fair market value of the trust to two beneficiaries. Upon the death of the last of the two income beneficiaries, the remaining funds will pass to the Association. The receivable is measured at the present value of the future distributions that the Association expects to receive.

#### Note 8. Equipment and Improvements

Equipment and improvements consist of the following as of June 30:

	2022	2021
Equipment and improvements Accumulated depreciation	\$ 311,738 (301,050)	\$    313,756 (296,433)
	\$ 10,688	\$ 17,323

Depreciation for the years ended June 30, 2022 and 2021 totaled \$10,219 and \$25,302, respectively.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 9. Leasehold Interest

A Joint Facilities Use Agreement (the "Agreement") was entered into between the Association and Sonoma State University (the "University") in April 2000. Per the Agreement, upon completion of the Donald and Maureen Green Music Center, the University will provide the Association with a minimum 25-year rent free lease of the concert hall facility in exchange for a collaborative fundraising effort towards its construction. In accordance with the Agreement, the Association assisted the University raising over \$20 million and fulfilled its fundraising commitments for the construction project.

The amount reported as leasehold interest represents the estimated present value of the future benefit and will be amortized annually over the life of the lease. The Association started its first performing season at the Green Music Center in September 2012. Annual amortization of the leasehold interest is \$48,000 per year through the year ending June 30, 2037.

#### Note 10. Deferred Revenue

The deferred revenue originates from sales of tickets and other program activities received in a current year that are attributable to future activities beyond the current year-end. Deferred revenue consists of the following as of June 30:

	2022		2021
Deferred revenue from: Core ticket sales Other ticket sales Program advertising and other Education and tuition	\$ 721,533 51,476 46,894 5,200	\$	135,364 16,290 33,580 60,981
	\$ 825,103	\$	246,215

#### Note 11. Government Forgivable Loan and Grant Revenue

In April 2020, the Association applied for and received a Paycheck Protection Program ("PPP") loan in the amount of \$480,167 through the Small Business Administration in relation to the coronavirus pandemic. The loan bears annual interest of 1% and matures 2 years from issuance with payments deferred for the first 10 months. The loan is a forgivable loan if certain criteria are met. In November 2020 the loan was forgiven in full. The Association included the \$480,167 in the government grants revenue on the Statement of Activities and Changes in Net Assets for the year ended June 30, 2021.

In February 2021, the Association applied for and received a second PPP loan in the amount of \$466,259 bearing the same terms as the first loan. In September 2021, the Association received full forgiveness for this loan as well and included \$466,259 in government grants revenue on the Statement of Activities and Changes in Net Assets for the year ended June 30, 2022.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 12. Operating Leases

The Association has an operating lease agreement for office space through September 30, 2024. The Association also has an operating lease agreement for office equipment through April 30, 2025.

Future minimum payments under these leases as of June 30, 2022 are as follows for years ending June 30:

2023 2024	\$ 113,952 117,280
2025	 31,285
	\$ 262,517

Total rent expenses incurred for the years ended June 30, 2022 and 2021 were \$113,445 and \$113,368, respectively.

#### Note 13. Special Events

Income from special events represents ticket sales net of direct costs. Contributions received during special events are included in contributions revenue on the Statement of Activities and Changes in Net Assets. Such contributions totaled \$331,781 and \$214,488 for the years ended June 30, 2022 and 2021, respectively.

Income from special events consist of the following for the years ended June 30:

	2022		2021	
Special event ticket sales Less: direct costs to special events	\$	35,000 (31,279)	\$	24,850 (5,033)
Special events income, net	\$	3,721	\$	19,817

#### Note 14. Net Assets

#### Net Assets without Donor Restrictions

All general operating revenues and expenses related to the program activities of the Association are included in the change in unrestricted net assets. From time to time unrestricted donations received are designated by the Association's board as board designated funds. The board designated funds consist of funds with no donor or legal restrictions but, through board resolutions, have been set aside for specific purposes.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 14. Net Assets, continued

#### Net Assets without Donor Restrictions, continued

Board designated funds consist of the following as of June 30:

	2022	2021
Operational reserve Board designated as endowment funds	\$    500,000 5,499,495	\$ 500,000 4,863,642
	\$ 5,999,495	\$ 5,363,642

#### Net Assets with Temporary Donor Restrictions

Net assets with donor restrictions are restricted for specific purposes or until specific events occur. Net assets are released from restrictions when expenses are incurred or specific events occur. Net assets released from time restrictions amounted to \$376,154 and \$667,459 for the years ended June 30, 2022 and 2021, respectively. Net assets released from program restrictions amounted to \$815,987 and \$729,417 for the years ended June 30, 2022 and 2021, respectively.

The following schedule summarizes net assets with temporary donor restrictions as of June 30:

2022	2021
\$ 1,399,706	\$ 1,172,435
971,466	1,096,102
815,915	1,233,208
\$ 3,187,087	\$ 3,501,745
	\$ 1,399,706 971,466 815,915

Net assets with temporary donor restrictions are included on the Statements of Financial Position at June 30 as follows:

		2022	 2021
Investments	\$	815,915	\$ 1,726,286
Restricted cash and cash equivalents		541,877	-
Pledges receivable		922,500	784,850
Leasehold interest		720,000	768,000
Split-interest agreements		186,795	 222,609
	\$ 3	,187,087	\$ 3,501,745

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

Note 14. Net Assets, continued

Net Assets with Permanent Donor Restrictions

Net assets with permanent donor restrictions consist of endowment funds permanently restricted by donors. Permanently restricted net assets amounted to \$6,491,818 and \$6,361,517 as of June 30, 2022 and 2021, respectively, represented by marketable securities.

#### Note 15. Endowment Funds

Endowment funds were established to improve the financial stability of the Association. The endowment funds held by the Association include both donor-restricted endowment funds and funds designated by the board to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The compositions of the Association's endowment funds as of June 30 are presented as the following:

	2022	2021
Endowment funds without donor restrictions, undesignated Endowment funds without donor restrictions, board designated Endowment funds with temporary donor restrictions Endowment funds with permanent donor restrictions	\$ 3,639,443 5,499,495 815,915 6,491,818	\$ 5,141,689 4,863,642 1,233,208 6,361,517
	\$ 16,446,671	\$ 17,600,056

The activities of the Association's endowment funds as of June 30, 2022 are presented as follows:

	Without Donor Restrictions	With Temporary Restrictions	With Permanent Restrictions	Total Endowment Funds
Beginning balance	\$ 10,005,331	\$ 1,233,208	\$ 6,361,517	\$ 17,600,056
Contributions	135,853	-	130,301	266,154
Interest and dividends, net				
of fees	258,645	65,016	-	323,661
Net realized and unrealized				
losses	(1,600,464)	(402,309)	-	(2,002,773)
General and administrative				
expenses	(4,377)	-	-	(4,377)
Development and				
fundraising expenses	(11,413)	-	-	(11,413)
Transfer to endowment	500,000	-	-	500,000
Transfers to operating				
funds	(144,637)	(80,000)		(224,637)
Ending balance	\$ 9,138,938	\$ 815,915	\$ 6,491,818	\$ 16,446,671

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 15. Endowment Funds, continued

The activities of the Association's endowment funds as of June 30, 2021 are presented as follows:

	Without Donor Restrictions	With Temporary Restrictions	With Permanent Restrictions	Total Endowment Funds
Beginning balance	\$ 7,060,729	\$ 465,912	\$ 6,352,295	\$ 13,878,936
Contributions	136,847	-	9,222	146,069
Interest and dividends, net				
offees	184,575	65,664	-	250,239
Net realized and unrealized				
losses	2,759,252	781,632	-	3,540,884
General and administrative				
expenses	(4,127)	-	-	(4,127)
Development and				
fundraising expenses	(2,022)	-	-	(2,022)
Transfers to operating				
funds	(129,923)	(80,000)	-	(209,923)
Ending balance	\$ 10,005,331	\$ 1,233,208	\$ 6,361,517	\$ 17,600,056

#### Note 16. Operating Funds

The Association's operating funds are used to account for its general operations. The operating funds consist of funds without donor restrictions and funds with temporary donor restrictions. The compositions of the Association's operating funds as of June 30 are presented as the following:

	2022	2021
Operating funds without donor restrictions, undesignated Operating funds without donor restrictions, board designated Operating funds with temporary donor restrictions	\$ 2,568,582 500,000 2,371,172	\$ 2,236,266 500,000 2,268,537
	\$ 5,439,754	\$ 5,004,803

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 16. Operating Funds, continued

The activities of the Association's operating funds as of June 30, 2022 are presented as follows:

	Without Donor Restrictions	With Temporary Restrictions	Total Operating Funds	
Revenues, gains and other	Restrictions	Restrictions	Fullus	
support	\$ 4,388,587	\$ 1,294,776	\$ 5,004,803	
Net assets released from				
restrictions	1,192,141	(1,192,141)	-	
Endowment fund draws	224,637	-	224,637	
Operating expenses	(4,973,049)		(4,973,049)	
Changes in net assets	832,316	102,635	934,951	
Transfer to endowment	(500,000)	-	(500,000)	
Beginning balance	2,736,266	2,268,537	5,004,803	
Ending balance	\$ 3,068,582	\$ 2,371,172	\$ 5,439,754	

The activities of the Association's operating funds as of June 30, 2021 are presented as follows:

	Without Donor Restrictions	With Temporary Restrictions	Total Operating Funds	
Revenues, gains and other support	\$ 2,433,234	\$ 859,246	\$ 3,292,480	
Net assets released from restrictions	1,396,876	(1,396,876)	-	
Endowment fund draws	209,923	-	209,923	
Operating expenses	(3,212,778)		(3,212,778)	
Changes in net assets	827,255	(537,630)	289,625	
Beginning balance	1,909,011	2,806,167	4,715,178	
Ending balance	\$ 2,736,266	\$ 2,268,537	\$ 5,004,803	

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 17. Santa Rosa Symphony League Transaction

The Association received contributions from Santa Rosa Symphony League (SRS League), a not-for-profit organization. The amounts of pledge and cash contributions received during the fiscal years are as follows:

	2022		2021	
Pledges receivable from SRS League at the beginning of the year Current year pledges Pledges fulfilled during current year	\$	25,000 10,200 (15,200)	\$	35,500 25,450 (35,950)
Pledges receivable from SRS League at the end of the year	\$	20,000	\$	25,000

#### Note 18. Board Contributions

The Association receives contributions from board members. The amounts of pledges and cash contributions received during the fiscal years are as follows:

	2022	2021	
Pledges receivable from board members at the beginning of the year Current year pledges Pledges fulfilled during current year	\$ 388,000 724,070 (766,570)	\$    551,500 425,099 (588,599)	
Pledges receivable from board members at the end of the year	\$ 345,500	\$ 388,000	

#### Note 19. Concentration

At various times during the years ended June 30, 2022 and 2021, the Association had deposit amounts with a financial institution in excess of the \$250,000 Federal Deposit Insurance Corporation ("FDIC") insurance limit. The Association had approximately \$3,640,000 and \$2,570,000 on deposit in excess of the FDIC insured amount at June 30, 2022 and 2021, respectively.

The Association also held money market funds at a financial institution, at times, in excess of the \$250,000 Securities Investor Protection Corporation ("SIPC") insurance limit for cash. The Association had approximately \$320,000 and \$25,000 on deposit in excess of the SIPC insured cash limit at June 30, 2022 and 2021, respectively.

#### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### Note 20. Retirement Plan

The Association provides a 401(k) plan for employees meeting certain eligibility requirements. Employees at least 21 years of age are eligible to participate one year from the date of hire (with a minimum of 1,000 hours worked). The employer matching contribution is equal to 50% of each participant's deferral of annual wages up to 10%. Therefore, the maximum employer contribution is limited to 5% of each participant's eligible wages. The Association's contributions to the 401(k) plan for the years ended June 30, 2022 and 2021 were \$30,428 and \$27,534, respectively.

#### Note 21. Union Contracts

Substantially all of the Association's non-administrative employees are covered by collective bargaining agreements. The agreement with skilled technicians guarantees pay rates, minimum calls, and other conditions. The agreement with the musicians guarantees a minimum number of services (rehearsals and performances) to tenured and probationary musicians. Musicians who are offered fewer than the minimum number of services will be fully compensated. The Association does not anticipate utilization of less than the minimum requirements. The agreement with the skilled technicians is effective through June 30, 2024.

#### Note 22. Unrelated Business Activities

The Association generates unrelated business income from the sales of advertisements printed on concert programs and tickets. The Association incurred a net operating loss related to such activities and, accordingly, no provision for income taxes was recorded. As of June 30, 2022, the Association carries an accumulated net operating loss in the amount of \$170,000, which generated a deferred tax asset of approximately \$51,000. However, due to the uncertainty of the future realization of any of such deferred tax assets, a valuation allowance has been recorded against the income tax benefit to reduce the deferred tax asset balance to zero.

Losses from unrelated business activities resulted from the following for the years ended June 30:

		2022		2021	
Advertising income Related expenses	\$	68,212 (95,075)	\$	51,937 (69,446)	
Net loss from unrelated business activities	\$	(26,863)	\$	(17,509)	

#### Note 23. Subsequent Events

The Association evaluated subsequent events from July 1, 2022 through November 14, 2022, the date which the financial statements were available to be issued, and determined there are no material subsequent events that required recognition or additional disclosure in these financial statements.